

Responses of Prebid Queries/Suggestions/Clarifications of RFP for "Selection for hiring of agency for Upgradation(Repair/Replacement) and procurement of FMS & Comprehensive Annual Maintenance Contract (CAMC) of WSAPS Phase-I Project in state of Rajasthan for 5 Years in

S.N	RFP Page No.	RFP Rule No.	Category	Rule Details	Query/Suggestion/Clarification	RISL Comment
1	16	3.1	QUALIFICATION/ ELIGIBILITY CRITERIA Section No.3 (Financial Turnover)	Average annual turnover of the bidder/ each of the consortium partner should be at least Rs 100 Crore from IT/ ITes* during the last three financial years (FY's, 2021-22, 2022-23 & 2023-24) as per last audited balance sheet.	<p>We kindly request you to consider the Average annual turnover of the Prime Bidder should be at least Rs 50 Crores during the last three financial years (FY's, 2021-22, 2022-23 &amp; 2023-24) as per last audited balance sheet.</p> <p>we request you to change Average annual turnover of the bidder/ each of the consortium partner should be at least Rs 60 Crore from IT/ ITes* during the last three financial years (FY's, 2021-22, 2022-23 &amp; 2023-24) as per last audited balance sheet and CMMI certificate shall be verified from Cmmi institute</p> <p>Considering RFP Rule No. 3. QUALIFICATION/ ELIGIBILITY CRITERIA, 3.1. Pre-Qualification Criteria for Bidders, Serial No.3, Financial: Turnover we respectfully request the following modification to allow broader participation in the tender process:</p> <p>Specific Requirements Documents Average annual turnover of the bidder/ each of the consortium partner should be at least Rs 80 Crore from IT/ ITes* during the last three financial years (FY's, 2021-22, 2022-23 &amp; 2023-24) as per last audited balance sheet. * "IT Enabled Service" is defined as any product or service that is provided or delivered using the resources of Information and Communication Technology</p> <p>This is a crucial project for Rajasthan Govt., it is requested to change turnover requirement from INR 100 Cr to INR 200 Cr. This would allow only serious bidders to participate in the bid.</p>	Please Refer updated RFP
2	16	3.1	QUALIFICATION/ ELIGIBILITY CRITERIA Section No.5 (Technical Capability)	<p>The bidder or any consortium partner must have successfully commissioned at least one project of Supply, installation and maintenance of CCTV Cameras based surveillance system with Command-and-Control centre of INR 25 Cr. or more for any Government Department / Government Agency / PSU in India.</p> <p>Note: 1. The date of the orders and completion of a project or go live of the project should remain between 1st Apr. 2017 and last date of bid submission.</p> <p>2. Projects executed with in the agency's own company, group of companies, Joint Venture companies shall not be considered.</p> <p>3. Only one project will be taken for the evaluation in this criterion based on the PQ criteria mentioned above in this section. In case of more than one project, the first project will be taken in sequence of page number of technical bid document (ascending order), therefore bidders should ensure all required documents mentioned in this section for a project are to be submitted with technical bid.</p> <p>4. Each company/ corporation of the consortium must have executed at least one CCTV camera project or CCTV Command centre for any Government entity.</p>	<p>We Kindly Request you to</p> <p>The bidder or any consortium partner must have successfully commissioned or ongoing Software development &amp; Implementation / System Integration for any Government Department / Government Agency / PSU in India.</p> <p>1. At least one project of INR 25 Cr. 2. At least Two Projects of INR 12 Cr each 3. At least Three Projects of INR 8 Cr each</p> <p>Note: 1. The date of the orders and completion of a project or go live of the project should remain between 1st Apr. 2017 and last date of bid submission 2. Projects executed with in the agency's own company, group of companies, Joint Venture companies shall not be considered.</p> <p>3. Max of 3 Projects will be taken for the evaluation in this criterion based on the PQ criteria mentioned above in this section. In case of more than one project, the first project will be taken in sequence of page number of technical bid document (ascending order), therefore bidders should ensure all required documents mentioned in this section for a project are to be submitted with technical bid.</p> <p>4. Each company/ corporation of the consortium must have executed at least one Software development &amp; Implementation / System Integration project for any Government entity.</p>	As Per RFP



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				<p>Specific Requirements Documents</p> <p>The bidder or any consortium partner must have successfully commissioned at least one project of Supply, installation and maintenance of CCTV Cameras based surveillance system with Command-and-Control centre of INR 25 Cr. or more for any Government Department / Government Agency / PSU in India.</p> <p>A. Note:</p> <ol style="list-style-type: none"> <li>The date of the orders and completion of a project or go live of the project should remain between 1st Apr. 2017 and last date of bid submission</li> <li>Projects executed with in the agency's own company, group of companies, Joint Venture companies shall not be considered.</li> <li>Only one project will be taken for the evaluation in this criterion based on the PQ criteria mentioned above in this section. In case of more than one project, the first project will be taken in sequence of page number of technical bid document (ascending order), therefore bidders should ensure all required documents mentioned in this section for a project are to be submitted with technical bid.</li> <li>Each company/ corporation of the consortium must have executed at least one CCTV camera project or CCTV Command centre for any Government entity.</li> </ol>	<p>Considering RFP Rule No. 3. QUALIFICATION/ ELIGIBILITY CRITERIA, 3.1. Pre-Qualification Criteria for Bidders, Serial No.5, Technical Capability, we respectfully request the following modification to allow broader participation in the tender process:</p> <p>Specific Requirements Documents:</p> <p>The bidder or any consortium partner must have successfully commissioned at least one project of Hire or Supply, installation and maintenance of CCTV Cameras based surveillance system with Command-and-Control centre of INR 25 Cr. or more for any Government Department / Government Agency / PSU in India.</p> <p>A. Note:</p> <ol style="list-style-type: none"> <li>The date of the orders and completion of a project or go live of the project should remain between 1st Apr. 2017 and last date of bid submission.</li> <li>Projects executed with in the agency's own company, group of companies, Joint Venture companies shall not be considered.</li> <li>Only one project will be taken for the evaluation in this criterion based on the PQ criteria mentioned above in this section. In case of more than one project, the first project will be taken in sequence of page number of technical bid document (ascending order), therefore bidders should ensure all required documents mentioned in this section for a project are to be submitted with technical bid.</li> <li>Each company/ corporation of the consortium must have executed at least one CCTV camera project or CCTV Command centre for any Government entity.</li> <li>Hiring or supply of cameras shall be considered for the experience.</li> </ol>	
3	16	3.1	QUALIFICATION/ ELIGIBILITY CRITERIA Section No 5 (Technical Capability – Documents Required)	Annexure-13 per project reference and work completion certificates from the client or Work Order + Self Certificate of Completion+ Invoice with payment receipt statement (Certified by the CA with Unique Document Identification Number (UDIN)), or Work Order + Phase Completion Certificate from the client (The phase completion certificate should indicate that the deployment of solution has been completed as per the Workorder. Values realized should be equal to or more than 25 Cr.)	We kindly request you to consider the Work order / Phase completion certificates as a proof of technical capability. Annexure-13 per project reference And Agreement Copy / Work Order / Self Certificate of Completion+ Invoice with payment receipt statement (Certified by the CA with Unique Document Identification Number (UDIN)); OR Work Order + Phase Completion Certificate from the client (The phase completion certificate should indicate that the deployment of solution has been completed as per the Workorder)	As Per RFP
4	77	7.1	Payment Terms and Schedule	<ol style="list-style-type: none"> <li>Deployment of Project Management &amp; Onsite Staff – (NA)</li> <li>Undertake activities Mentioned in Scope of Work Section 4.1.1- 4.1.7 (70% of Quoted cost of the upgraded (Replaced) item as per BOQ1 after successful installation report from TPA</li> </ol> <p>Note: Location-wise payment will be made after complete supply or complete installation for all sites of that location.)</p>	<p>We kindly request you to revise the payment terms as follows:</p> <ol style="list-style-type: none"> <li>Deployment of Project Management &amp; Onsite Staff – 10%</li> <li>40% of Quoted cost of the upgraded (Replaced) item as per BOQ1 after supply and 20% of Quoted cost of the upgraded (Replaced) item as per BOQ1 after successful installation report from TPA</li> </ol> <p>Note: Location-wise payment will be made after complete supply or complete installation for all sites of that location.</p>	As Per RFP
5	11	1	Bid Security and Mode of Payment	<ul style="list-style-type: none"> <li>2% of the estimated procurement cost</li> <li>0.5% of the estimated procurement cost for S.S.I. unit of Rajasthan</li> <li>1% of the estimated procurement cost for Sick Industries, other than S.S.I., whose cases are pending with Board of Industrial &amp; Financial Reconstruction</li> <li>Mode of Payment: Banker's Cheque or Demand Draft or Bank Guarantee of a Scheduled Bank</li> <li>Bid Security shall be in favour of "Managing Director, RISL" payable at "Jaipur"</li> </ul>	We kindly request you to allow the EMD Exemption for the MSME Registered organization	As Per RFP
6			Bid Due Date	General	We kindly request you to extend the bid due date for 2 more weeks, which helps us to prepare the competitive techno commercial proposal.	Partially Accepted
7	109	1.7	UAV (Drone) Setup(1.7) Point 05	Pan:360 Degree Continuous	<p>Change Request as: 360 degree continuous with UAV in Flight</p> <p>360 degree continuous with UAV in Flight</p> <p>Change Request as: 360 degree continuous with UAV in Flight:</p> <p>Change Request as: Dust &amp; Drizzle Resistance: IP65/54 rating or better</p>	As Per RFP
8	109	1.7	UAV (Drone) Setup(1.7) Point 11	Specification. Dust & Drizzle Resistance: IP65 rating or better	Change Request as: Dust & Drizzle Resistance: IP65/54 rating or better	Please Refer updated RFP.
9	87	7.3	Penalty Capping	Total penalties except those defined in (8.2.4) "Manpower availability service levels" shall not be higher than 20% of Agreed Quarterly Payment for respective quarter whereas total penalty including penalties towards "Manpower availability service levels" shall not be higher than the Agreed Quarterly Payment for respective quarter	Maximum Penalty should be 10% of the project	As Per RFP
10	77	7.1	Payment Terms and Schedule		Payment of Manpower should be clear quarterly after deployment of Manpower	As Per RFP
11	109	1.6	Thermal Camera Specs	requirement Automated Obstacle Avoidance System	Suggestions obstacles avoidance with terrain avoidance	As Per RFP



S.N	RFP Page No.	RFP Rule No.	Category	Rule Details	Query/Suggestion/Clarification	RISL Comment
12	114	1.7	UAV(Drone)	requirement Integration with WS&APS Software/ Application and Local VMS & CCC/ ICCS software	Change Request as: obstacles avoidance with terrain avoidance  Suggestions Integration with WS&APS Software/ Application and Local VMS & CCC/ ICCS software" 1- Remote/Video Streaming - Steeam Live Video From GCS to Remote location over Internet Or local Network. 2- Option of ONVIF Stream and Control at remote Location for 3rd party VMS Integration  Change Request as: Integration with WS&APS Software/ Application and Local VMS & CCC/ ICCS software" 1- Remote/Video Streaming - Steeam Live Video From GCS to Remote location over Internet Or local Network. 2- Option of ONVIF Stream and Control at remote Location for 3rd party VMS Integration	As Per RFP  As Per RFP
13		1.7	Drone	requirement Proof of concept	hible Justifications: it is the most critical component of the project, we request you to conduct a proof of concept in order to validate the Drone Capacity. Request to Add/ Delete the parameter: Request to add 'proof of concept' of the proposed thermal camera	Please Refer updated RFP
14	109	1.7	UAV(Drone)	requirement Simultaneous dual sensor capability	Suggestions the same to separte payload or give option for seperate payloads.  Change Request as: the same to separte payload or give option for separte payloads.	Please Refer updated RFP.
15	109	1.7	UAV(Drone)	requirement Dust & Drizzle Resistance: IP65 rating or better	Suggestions The outputs of photogrammetry, daylight, and thermal sensors are compromised in rainy conditions, rendering IP65 protection insignificant. OEMs recommend IP54, which provides sufficient protection against dust and light rain, ensuring reliable equipment performance in such environments.  Change Request as: Dust & Drizzle Resistance: IP65/54 rating or better	Please Refer updated RFP.
16	107	1.6	Thermal Camera Specs	1.7 Zoom- 4X E-zoom and Focus Athermalized lens 1.9 On board Analytics: Fire Detection, Auto Tracking, Region etc. 13. Single IP Camera- thermal and visual sensor should not use different IP address (Single IP per Camera) 19. The total weight of the camera with all components/ accessories (excluding power supply) should not be more than 50 KG. 2.6 Resolution: 4 MP (Min. 2500 x 2000) at 25 FPS or equivalent at 8MP or better 5.Tilt Angle/Speed- +90° to -90° 0 or -10 to 190 or better; Tilt Speed 0.01° to 30°/sec or better	Kindly Remove Athermalized lens  Kindly Remove Auto Tracking Kindly Allow ,Thermal and Visual sensor use different IP address Kindly Allow up 65 Kg Kindly Allow 1920*1080 (2Mp) Kindly Allow Tilt Range : -45° ~ +45° Tilt Manual Speed: 0.01° ~ 15° /s, Tilt Preset Speed: 0.01° ~ 15° /s	As Per RFP  As Per RFP As Per RFP As Per RFP As Per RFP
17			Additional Criteria for Thermal Camera		Bidder Should have Experience of the Supplying 50 Thermal Camera in single order (PO attached )	Please Refer updated RFP
18	18	3.1	QUALIFICATION/ ELIGIBILITY CRITERIA, 3.1. Pre-Qualification Criteria for Bidders, Serial No.8, Certification	Specific Requirements Documents: The bidder or any consortium partner must have CMMI- SVC(Service) level 3 or better	Considering RFP Rule No. 3 QUALIFICATION/ ELIGIBILITY CRITERIA, 3.1. Pre-Qualification Criteria for Bidders, Serial No.8, Certification, we respectfully request the following modification to allow Quality and genuinen participants in the tender process. Specific Requirements Documents: The bidder and consortium partner must have CMMI- SVC(Service) level 3 or better and certified from CMMI Institute  Since the Project is a crucial system integration project, it is our understanding that the CMMI certification in Engineering and system Integration will suffice the clause. Please confirm the same. The project is crucial for Rajasthan Govt., we request you to change the requirement in the bid from CMMI level 3 to CMMI level 5 in order to allow only serious bidders to participate in the bid.	Please Refer updated RFP.

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19	107	1.6	Thermal Camera Specs	Specification: On board Analytics: Fire Detection, Auto Tracking, Region etc	Justifications: This feature is specially functions in Radiometry thermal cameras and used for temperature measurement. In general this feature is the part of a fixed thermal camera for short range within 500m. The PTZ surveillance thermal cameras don't consist this function. You are requested to do the needful.  Request to Add/ Delete the parameter Request to delete Fire detection	As Per RFP
20	19	3.2	Pre-qualification criteria of Original Equipment Manufacturer (OEM)	Specification: Thermal camera's OEM PQ	Justifications: Since the thermal camera is the most critical component of the project, the OEM PQ terms should be there to avoid any unreputed Makes to be bid.  Request to Add/ Delete the parameter: Thermal camera OEM should have supplied and deployed at least 500 cameras in Govt of India (PO copy to be submitted)	Please Refer updated RFP.
21	107	1.6	Cameras/ Sensors: Observable Thermal with Clear vision PTZ assembly with embedded Video Encoder/Request to add in thermal camera specifications	Specification: Zoom- 4X E-zoom and Focus Athermalized lens.	Justifications: Since the camera has to be used for 8 KM surveillance, the zoom ratio must be higher as much as possible for more close vision. Kindly make the requested changes in order to improved performance. Request to Add/ Delete the parameter: Request to add Optical zoom 5X	As Per RFP
22	107	1.6	Cameras/ Sensors: Observable Thermal with Clear vision PTZ assembly with embedded Video Encoder/Request to add in thermal camera specifications	Specification: Thermal Sensitivity (NETD)	Justifications: This is the most important feature in a thermal sensor. Lower value of NETD offers higher thermal contrast of a scene. To create a thermal scene, the temperature difference between two objects should be 50 mK or less. Kindly make the requested change for the improved performance. Request to Add/ Delete the parameter: Request to add "NETD <= 50 mK	As Per RFP
23	107	1.6	Cameras/ Sensors: Observable Thermal with Clear vision PTZ assembly with embedded Video Encoder/Request to add in thermal camera specifications	Specification: Pixel Pitch	Justifications: In general the thermal sensors come with 17 um, 15 um and 12 um pixel pitch. The 17 / 15 micron pixel pitch are being used in older cameras and is outdated now, it requires bigger focal lens to achieve higher ranges but the newer cameras are using 12 micron pixel-pitch with 40% further range performance than 17 um and 25% further range than 15 um sensor even with a lower focal lens. Thermal contrast is also better in 12 um sensors. Request you to add the same for better performance. Request to Add/ Delete the parameter: Request to add 12 micron Pixel pitch	As Per RFP
24	107	1.6	Cameras/ Sensors: Observable Thermal with Clear vision PTZ assembly with embedded Video Encoder/Request to add in thermal camera specifications	Specification: Proof of concept	Justifications: Since the thermal camera is the most critical component of the project, we request you to conduct a proof of concept in order to validate the camera field performance Request to Add/ Delete the parameter: Request to add 'proof of concept' of the proposed thermal camera	Please Refer updated RFP.
25	107	1.6	Cameras/ Sensors: Observable Thermal with Clear vision PTZ assembly with embedded Video Encoder/Request to add in thermal camera specifications	Specification: Wiper for Visible sensor from water (in rainy weather) and moisture protection	Justifications: Since the camera to be used in harsh environment, rain and moisture effect will be high and it will affect the range and clarity performance of visible sensor. The camera enabled with wiper will help to clean water drops from sensor and provide clear vision. Request to Add/ Delete the parameter: Request to add wiper in the proposed thermal camera	As Per RFP
26	107	1.6	Cameras/ Sensors: Observable Thermal with Clear vision PTZ assembly with embedded Video Encoder/Request to add in thermal camera specifications	Specification: NEMA 4X for weather protection	Justifications: Since the camera to be used in harsh environment, NEMA 4X should be supported in camera to allow protection from corrosion and harsh environment. Request to Add/ Delete the parameter: Request to add NEMA 4X	As Per RFP



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27	11	3	Bid Evaluation Criteria (Selection Method)	Least cost based selection (LCBS) - L1	We kindly request that you consider the Quality-Cum-Cost Based Selection (QCBS) method for vendor selection. This approach evaluates both technical and commercial qualifications. We Recommended the QCBS selection are as follows. The method of selection is Quality cum Cost Based Selection (QCBS) using 75% and 25 % weightages for quality (Technical bid score) and cost respectively. The Bidder securing the highest Total Score will be adjudicated as the most responsive Bidder for award of the Project. The following equation would be used to calculate the Total Score of the bidders based on the technical bid score and financial bid: $<Bn = 0.75 * Tn + 0.25 * Fn>$	As Per RFP
28	63	6.18	Sub Contracting	The bidder shall not assign or sub-let his contract or any substantial part thereof to any other agency without the permission of Purchaser/ Tendering Authority	Since it is a restricting clause, we request you to allow sub-contracting of key components in the bid	As Per RFP
29	107	1.6	Cameras/ Sensors: Observable Thermal with Clear vision PTZ assembly with embedded Video Encoder/Request to add in thermal camera specifications	Cameras/ Sensors: Observable Thermal with Clear vision PTZ assembly with embedded Video Encoder	1. How the existing hardware and new proposed hardware as per specification provided in the RFP will be integrated with the new ICCC and VMS software deployed under WS&APS Phase-3? Neither compatibility of the existing hardware with new application nor method of integration is mentioned in the RFP. Kindly clarify. 2. How the mentioned specification will going to cater the requirement of the Forest Department for customized auto alert generation with Geo-coordination. 3. The technical specification asked in the RFP is the similar of Phase-1 and few of the parameters seems to be downgraded. Kindly clarify 4. The thermal lens asked in Phase-1 & 2 is 105mm while in Phase-3 it is 150mm. Now in the new RFP it is asked 75mm. In spite of upgrading it is downgraded, kindly clarify.	As Per RFP
30	107	1.6	Cameras/ Sensors: Observable Thermal with Clear vision PTZ assembly with embedded Video Encoder/Request to add in thermal camera specifications		As Thermal Camera plays very important role in the overall solution. So as per the forest requirement they have asked for AI based customizable alert generation with Geo Coordinates which can be only properly generated within Thermal Camera Identification range not the detection range. So considering the above mentioned fact and to achieve the desired customer outcome we propose to increase the thermal camera lens range to 150mm or 225 mm or better as per the identification range required by forest department. Further for this optical visible lens is also required of high power.	As Per RFP
31	107	1.6	Cameras/ Sensors: Observable Thermal with Clear vision PTZ assembly with embedded Video Encoder/Request to add in thermal camera specifications		To integrate the camera with existing deployed software in WS&APS Ph-3 and to achieve the desired outcome as per the requirement of forest department deep integration with hardware is required. As with ONVIF Protocol only video stream will be integrated but can not be able to achieve the AI based customizable alert generation with Geo Coordinates. We request to incorporate the consent certificate of Already deployed VMS & ICCC OEM in Ph-3 to be produce during bidding to ensure the proper integration and achieve the requirement of the forest department.	As Per RFP
32	105, 106, 107	1.1, 1.2, 1.3, 1.4	Solar Panels, Solar Charge controller and Inverter, Batteries, Solar Panel Mounting Structure	Solar Panels, Solar Charge Controller and Inverter, Solar Batteries, Solar Panels Mounting Structure with Installation and Elevated Control Room.	Technical Specifications mentioned in the Phase-1 RFP and in the current RFP are either similar or downgraded. For instance, Solar panels mentioned in the RFP are Polycrystalline which are inefficient and obsolete technology. This was the one of the reason for which Phase-2 project was terminated. Apart from this, in Phase-3 the solar solutions was changed and upgraded to Lithium batteries. Further we recommend to consider atleast technical specification parameter of phase-3 or upgraded instead downgrading.	As Per RFP
33	105, 106, 107	1.1, 1.2, 1.3, 1.4	Solar Panels, Solar Charge controller and Inverter, Batteries, Solar Panel Mounting Structure	Solar Panels, Solar Charge Controller and Inverter, Solar Batteries, Solar Panels Mounting Structure with Installation and Elevated Control Room	Load of each tower is not mentioned in the RFP. The existing load is higher than the existing power backup which cause the SLA penalties. Kindly clarify how the sufficient power backup will be provided to keep equipment up 24X7? Further we recommend to consider atleast technical specification parameter of phase-3 or upgraded instead downgrading.	As Per RFP
34	105, 106, 107	1.1, 1.2, 1.3, 1.4	Solar Panels, Solar Charge controller and Inverter, Batteries, Solar Panel Mounting Structure	Solar Panels, Solar Charge Controller and Inverter, Solar Batteries, Solar Panels Mounting Structure with Installation and Elevated Control Room	There are two solar setups at each tower, how the load balance will be done without any load balancer? Right now the switchover between both solar setups is done manually. Kindly clarify. Further we recommend to consider atleast technical specification parameter of phase-3 or upgraded instead downgrading.	As Per RFP
35	83	7.2.2	Special Terms and Conditions (UAV Service Level)	UAV Flying Service Level	Clarify the scope of SL, who will be responsible to take UAV Kit at the flight location? Who will bear the cost of transportation and boading lodging of the UAV and Pilot if flight will be scheduled out of respective wildlife sanctuary? How the time of travel will be excluded from the Flying Service Level?	As Per RFP
36	145	3	Customized Software/ Application Components:	Customized Software/ Application Components:	What is the requirement of this software when already ICCC and VMS is already deployed under WS&APS Ph-3? And how it is going to integrate with overall system kindly provide deployment architecture for understanding? kindly clarify	As Per RFP



S.N	RFP Page No.	RFP Rule No.	Category	Rule Details	Query/Suggestion/Clarification	RISL Comment
37	120	P1.12	Radio Setup	Customized Software/ Application Components:	RF link in deployed system as per technical specifications of WS&APS Ph-1 is creating bottle neck at many location of ph-1 while in this RFP instead of upgrading same specifications of ph-1 is considered kindly clarify how department is planning to resolve the respiration issues.	As Per RFP
38				General queries	The learnings and experiences of the WS&APS Phase-1, Phase-2, and Phase-3 are not incorporated in the RFP. The criticality and hardship of the project is not mentioned in the RFP which may cause the poor participation in the Bid and the project will suffer.	As Per RFP
39				General queries	In the current new RFP there is no such points or conditions mentioned which help in resolving the past issues faced by SI during deployment. Kindly clarify how department will be going to resolve or take care of the issues reported or faced in past years during the deployment of WS&APS Ph-1,2&3.	As Per RFP
40				General queries	How the department is planning to resolve the issue reported in WS&APS PH-1, 2 about the quality parameters and quality control. Even since the forest is entire a different world so the deployment is entirely different in forest, in the current proposed RFP there is no such experience asked about forest. Kindly clarify.	As Per RFP
41				General queries	How patents breach is going to be taken care under the mentioned RFP.	As Per RFP
42				Suggestions	As per Pre-bid meeting there are many points brief by the OIC about the project which need to be taken care during deployment by bidder. We request to ask for the compliance on bidder letter head for acceptance of all those points to avoid the conflicts after the bid. As those points are very crucial and will impact on overall costing of the solution.	As Per RFP
43				Suggestion	The requirements of the Forest Department (end user) is not highlighted and the specification in the RFP are outdated. Current deployed equipment does not fulfill the requirement of the Forest department. Without satisfaction of the Forest Department the project will be futile.	As Per RFP
44	23	4		The selected bidder shall take all necessary actions to prevent equipment damage due to high voltage surge, Failure of cooling system, lightning and weather conditions (Flood, Thunderstorm etc.), and if any equipment damaged due to above mentioned reasons, the selected bidder shall bear the all cost of repair, maintenance and replacement of the damaged/burned equipment without charging any additional/extra cost to tendering authority/RISL.	How at the existing equipment can be protected from natural calamities. The existing infrastructure is prone to flood and thunderstorm etc.  How to cater the problem of high voltage which caused by monkey by bypassing the 11 KV to 420 V.	As Per RFP
45	23	4	SCOPE OF WORK, DELIVERABLES & T	If user Department/Tendering authority have any new requirement for better monitoring and surveillance the Bidder shall upgrade the required Software & Hardware and if required shall provide new additional items without any additional cost to RISL.	Kindly mentioned the items which need to be updated according to the requirement before bidding.	As Per RFP
46	77	7.1	Payment Terms and Schedule	Deployment of Project Management & Onsite Staff. T2= T1 + 30 Days  Payment Schedule: Remaining 20% of upgarded(Replaced) item's Quoted cost at BOQ1 + 100% of Quoted cost at BOQ2 of Financial Bid (Opex) will be equally spread over 5 years payable quarterly	The deployment of the staff asked within 30 days of the agreement signing, but O&M/FMS will be commenced from the date of system go-live mentioned as mentioned in the RFP. Who will pay the O&M cost for 180 days before T4? Kindly clarify.	As Per RFP
47	83	7.2e	Special Terms and Conditions (UAV Service Level)	The SLA duration will be calculated after deducting non-working hours as per prevailing laws, delay due to extreme weather condition and delay at permission process from DOIT&C/RISL/Forest Department etc. For these exemptions, selected bidder has to inform the project OIC via email or letter within 24 hours of incident. The normal working time is 7 AM to 5 PM inside Forest and Wildlife Area.	Maintenance team can go in the forest after permission of concerned officer. He may not available during the working hours mentioned in the RFP (7am to 5pm). Kindly calculation of the SLA should be subject to the permission provided by the concerned officer.  Moreover, time period to meet SLA mentioned in the RFP is very short as forest is the different terrain to access. The time for SLA should be more and subject to deliberate.	As Per RFP
48				Time to disburse the payment against the submitted bill is one month as mentioned in RFP	Signing of documentation after every due quarter takes time of 2 months. The bill can be submitted and processed only after submission of signed documents. After submission of documents payment can be processed after approval of Purchase Committee. The whole process take approximate 6 month for each payment. How RISL will insure the payment within 1 month? Shall any interest be paid for the delayed payment?	As Per RFP
49	179	BOQ.1	Capex(replacement)+Repair	Required Maintenance/Repair/replacement of all other existing Civil, electric, IT (including S/W/VMS), Non-IT, Active & Passive items/Equipment of Onsite Setup(56) & CCC(5) for all 5 Locations.	The Required Maintenance/Repair of the Civil is understandable, but the replacement of the existing Civil structure is not clear. Kindly clarify if civil structures are need to be replaced with new structure and is there any scope involved of relocation of such structure to new locations.	As Per RFP

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50	16	3.1.3		Average annual turnover of the bidder/ each of the consortium partner should be at least Rs 100 Crore from IT/ ITes* during the last three financial years (FY's, 2021-22, 2022-23 & 2023-24) as per last audited balance sheet	We request to relax the criteria as we are MSME and having core expertise in deployment of similar solution in multiple forest across india. As the RFP is of 42 crore for 5 years so asking INR 100 Crore for both of the consortium partners should be relax to combinely or Primary consortium partner should have atleast Rs 100 Crore from IT/ITes during the last three financial years as per audited balancesheet	Please Refer updated RFP
			QUALIFICATION/ ELIGIBILITY CRITERIA			
51	16	3.1.5		The bidder or any consortium partner must have successfully commissioned at least one project of Supply, installation and maintenance of CCTV Cameras based surveillance system with Command-and Control centre of INR 25 Cr. or more for any Government Department / Government Agency / PSU in India.	Forest is the difficult terrain and the expertise in this domain is mandatory. Participation of an SI having no experience of such project can hamper the project as similar incidents already happen in previous RFP and end user (Forest Department) may not able to achieve the desired results. Request you to change " Supply, installation and maintenance of Artificial Intelligence based Thermal Cameras based surveillance system with Command-and-Control centre of INR 25 Cr. or more for any Government Department / Forest / Government Agency / PSU in India.	As Per RFP
			QUALIFICATION/ ELIGIBILITY CRITERIA			