

**Responses to Prebid Queries/Clarifications for
EOI for Selection of Agency for Management of iStart Nest Incubators across Rajasthan
Reference No. : F15(4)/DoIT/Startup/18/ML-1468**

S.No.	RFP Page No.	RFP Rule No.	Rule Details	Query/ Suggestion/ Clarification	RISL Response
1	6	3.2	Average annual turnover of at least Rs 5 (five) Crores from Startup Promotion / Startup incubation during each of the last three financial years from FY 2014-15 to FY 2016-17 (As per audited balance sheets).	We request this be reduced as many not have a turnover of Rs.5cr as they may be structured as non-profits.	Refer Updated EOI
2	6	3.4	The bidder must have managed an incubator with minimum 50 seats for a minimum period of 24 months.	We have a virtual DST approved incubator	Refer Updated EOI
3	8	4	Bid document (EOI) Fee: 5000/- (Rupees Five Thousand only) in DD/BC/Cash Challan in favour of "Technical Director, DoIT&C" payable at "Jaipur". Fees should be submitted physically at the office of Tendering Authority as prescribed in NIB and scanned copy of same should also be uploaded along with the Bid / cover.	It will be great if the bid document fee can be waived off and that the bid can be accepted online.	Refer Updated EOI
4	6	1	The bidder can participate as a single a single Business Entity or as a 3onsortium/ Joint Venture of upto 2(two) cartners. (Any kind of Sub-contracting is rot allowed). For the purpose of this Invitation for RFP locument, a Business Entity shall mean a lead bidder which is company registered in India underthe Companies Act, 1956 or a partnership firm registered under the Limited Liability Partnership Act of 2008, and operating for the last 10 years in Business Consulting as of March 31,2016.	As an active and contributing member of the satrtup ecosytem for over 4 years now, we'd recommend that thie consortium is allowed to accomodate multiple partners and collaborative bids. This will enable all kinds of relevant expereince to be optimally utilized and thus resulting in redering of a high quality incubation program for the startups. Since the best of the startup ecosystem players are failry new, it will be diffcult for all of the ot have 10 years of expereince in consulting. To allow all effective members of the startup space to be able to contribute and participate in suppoting the startup incubation revolution in the state of Rajasthan, this norm can be relooked at and can be relaxed.	Refer Updated EOI

[Handwritten Signature]