

PreBid Queries & Response (Tier-II)

#	Firm Name	RFP Page No.	RFP RULE / CLAUSE	RULE DETAILS	QUERY / SUGGETION / CLARIFICATION	Decision	RISL Response
1	PruTech IT Services & Solutions	12	Clause 3 - Eligibility Criteria Point 3 in Table - Financial turnover	Average annual turnover should be at least Rs. 20 Cr. in India during last three financial years i.e. for the year ending March 31, 2019, 2020 and 2021 as per audited balance sheet. Note: Turnover of hardware will not be considered for evaluation	Request to kindly modify the clause as: Average annual turnover should be at least Rs. 20 Cr. in India/Globally during last three financial years i.e. for the year ending March 31, 2019, 2020 and 2021 as per audited balance sheet. Note: <b>Financial credentials of foreign parent /holding company will also be considered for the purpose of calculating turnover.</b> Turnover of hardware will not be considered for evaluation.	No Change	As per RFP.
2	Alstonia Consulting LLP	12	ELIGIBILITY CRITERIA - Point-2 - Presence in India	The bidder should be in existence for more than 5 years in India	The bidder should be in existence for more than <b>4 years</b> in India	No Change	As per RFP.
3	Alstonia Consulting LLP	12	ELIGIBILITY CRITERIA - Point-3 - Financial: Turnover	Average annual turnover should be at least Rs. 20 Cr. in India during last three financial years i.e. for the year ending March 31, 2019, 2020 and 2021 as per audited balance sheet.	Average annual turnover should be at least Rs. 20 Cr. in India during last three financial years i.e. for the year ending March 31, 2020, 2021 and <b>2022</b> as per audited balance sheet. At the time of Bidding. ( <b>Since Fy2021-22) has just finished and balance sheet will be available by mid of June 2022.</b>	No Change	As per RFP.
4	Alstonia Consulting LLP	55	2) Service Level Standards/ Requirements/ Agreement:	Deployment of all personnel for project.- Maximum 4 weeks	Deployment of all personnel for project.- <b>Maximum 6 weeks</b> . Since in all the <b>companies have 60 days to 90 days notice periods</b> . And all the candidates are bound with Hr rules.	No Change	As per RFP.
5	Alstonia Consulting LLP	56	3) Calculation of Penalties:	(d) Total penalty to be capped subject to 30% of monthly payments at any time of the contract. In such situation where the total penalty exceeds the above limit of 30% of the monthly payments at any time of contract, the purchaser reserves the right to invoke termination clause or terminate the contract altogether.	(d) Total penalty to be capped subject to <b>15%</b> of monthly payments at any time of the contract. Since penalties are too high. Kindly change the maximum penalties by 15 % only.	No Change	As per RFP.
6	Bodhtree Consulting Limited	12	Clause 3 - Eligibility Criteria Point 3 in Table - Financial turnover	Average annual turnover should be at least Rs. 20 Cr. in India during last three financial years i.e. for the year ending March 31, 2019, 2020 and 2021 as per audited balance sheet. Note : Turnover of hardware will not be considered for evaluation	Request to kindly amend the clause as: Average annual turnover should be at least <b>Rs. 10 Cr.</b> in India during last three financial years i.e. for the year ending March 31, 2019, 2020 and 2021 as per audited balance sheet. Note: Turnover of hardware will not be considered for evaluation	No Change	As per RFP.
7	Dev Information Technology Ltd	12	3. ELIGIBILITY CRITERIA Point 3	Financial: Turnover Average annual turnover should be at least Rs. 20 Cr. in India during last three financial years i.e. for the year ending March 31, 2019, 2020 and 2021 as per audited balance sheet. Note : Turnover of hardware will not be considered for evaluation	Request to please amend the clause as "Financial: Turnover Average annual turnover should be at least <b>Rs. 50 Cr.</b> in India during last three financial years i.e. for the year ending March 31, 2019, 2020 and 2021 as per audited balance sheet. Note : Turnover of hardware will not be considered for evaluation"	No Change	As per RFP.
8	Dev Information Technology Ltd	12	3. ELIGIBILITY CRITERIA Point 4	Financial: Net Worth The bidder should have positive net-worth as on March 31, 2022	Request to please amend the clause as "Financial: Net Worth The bidder should have positive net-worth as on <b>March 31, 2021</b> " as according to guidelines of NSE the <b>balance sheets of the Financial Year 2021-22 is under audit.</b>	Change in RFP	As per Revised RFP.

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9	Dev Information Technology Ltd	12	3. ELIGIBILITY CRITERIA Point 5	Technical Capability The bidder should have executed/executing at least 2 large-scale e-Governance / Government transformation project in India in last five financial years (i.e. FY 2017-18, 2018-19, 2019-20, 2020-21 and 2021-22) for work order value more than Rs. 20 lac each.	Request to please amend the clause as "Technical Capability The bidder should have executed/executing at least 2 large-scale e-Governance / Government transformation project in India in last five financial years (i.e. FY 2017-18, 2018-19, 2019-20, 2020-21 and 2021-22) for work order value more than <b>Rs. 50 lac each</b> "	No Change	As per RFP.
10	Dev Information Technology Ltd	13	3. ELIGIBILITY CRITERIA Point 7	Certification Bidder should have a valid ISO 9001:2000 and ISO 27000 or higher active certification.	Bidder should have <b>CMMI Level 3 Certification</b>	No Change	As per RFP.
11	Dev Information Technology Ltd	16	4.2 Categories and Education Qualification of required IT Manpower's:	Educational Qualification	Request to <b>add Minimum educational qualification criteria of resource being B.E/B.Tech/BCA or MCA or Equivalent</b>	No Change	As per RFP.
12	Dev Information Technology Ltd	20	4.3.13	RISL/ Nominated Agencies shall arrange for laptops or desktops for the deployed resources and shall provide connectivity as per the needs.	Kindly clearly mention the <b>responsibility of Hardware. Will it be RISL or Nominated Agency?</b>	Clarification	Hardware / Connectivity will be provided by purchaser subject to Availability.
13	Dev Information Technology Ltd	33	24	The bidder is required to submit 2% of total bid value as performance security against the bid within the 15 days of issue of Letter of Intent and thereafter the selected bidder shall be responsible for submitting additional performance security of 3% of the amount of respective work orders issued (time to time) during the contract.	We request you please update ths clause as per updated rttp act clause no. 75. Performance security	Change in RFP	As per revised RFP
14	Dev Information Technology Ltd	55	2) Service Level Standards/ Requirements/ Agreement: Point b	1. Deployment of all personnel for project- Maximum 4 weeks	Request to please increase the timeline for deployment of resource to <b>10-12 weeks</b> as process of selection of resource as per required Norms of RFP is timetaking.	No Change	As per RFP.
15	Dev Information Technology Ltd	55	2) Service Level Standards/ Requirements/ Agreement: Point b	2. Replacement of personnel at request of Purchaser- After 4 Weeks	Request to please increase the timeline for deployment of resource to <b>10-12 weeks</b> as process of selection of resource as per required Norms of RFP is timetaking.	No Change	As per RFP.
16	Dev Information Technology Ltd	56	2) Service Level Standards/ Requirements/ Agreement: Point b	3) First Replacement of individual resource at the request of the Selected Agency: Immediate	<b>Request to please remove the penalty against the clause.</b>	No Change	As per RFP.
17	Dev Information Technology Ltd	56	2) Service Level Standards/ Requirements/ Agreement: Point b	4) Second and Subsequent Replacement of individual resource at the request of the Selected Agency: Immediate	<b>Request to please remove the penalty against the clause.</b>	No Change	As per RFP.
18	Dev Information Technology Ltd	56	2) Service Level Standards/ Requirements/ Agreement: Point b	6) Willful absence / withdrawal of Resource without permission of the Purchaser / Competent Authority: 100% attendance except permitted leave of absence- Over and above the deduction of man-month rate of the absentee resource for the absence period, a penalty of twice the amount payable (per day) for the absentee resource for the period of absence may be levied.	Request to <b>reduce penalty and charge per day penalty amount of the resource for the period of his/her absence.</b>	No Change	As per RFP.

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19	Dr ITM Limited	14	3. ELIGIBILITY CRITERIA	2% of the estimated procurement cost 0.5% of the estimated procurement cost for S.S.I. unit of Rajasthan and 1% of the estimated procurement cost for Sick Industries, other than S.S.I., whose cases are pending with Board of Industrial & Financial Reconstruction.	Kindly <b>allow MSME</b> also.	No Change	As per RFP.
20	Dr ITM Limited	20	4.3 Deployment of personnels/ Resources	RISL/ Nominated Agencies shall arrange for laptops or desktops for the deployed resources and shall provide connectivity as per the needs.	Kindly <b>elaborate that department will provide this or L1 agencies.</b>	Clarification	Hardware / Connectivity will be provided by purchaser subject to Availability .
21	Dr ITM Limited	20	4.3 Deployment of personnels/ Resources	Also RISL/ Nominated Agencies will arrange for seating places. However, generally the resource at any level across state are expected to be on the move and flexible working locations given the nature of the work.	Kindly <b>elaborate that department will arrange for seating places or L1 agencies.</b>	Clarification	Seating space will be provided by purchaser subject to Availability.
22	E-Connect Solutions Pvt. Ltd,	12	Pre-Qualification	2 large-scale e-Governance / Government transformation project	<b>Large Scale means what?</b> It is a multiple location project or are you asking for high value project.	Clarification	Please refer RFP Clause 3.1(5)
23	E-Connect Solutions Pvt. Ltd,	14	Bid Security	<input type="checkbox"/> 2% of the estimated procurement cost <input type="checkbox"/> 0.5% of the estimated procurement cost for S.S.I. unit of Rajasthan and <input type="checkbox"/> 1% of the estimated procurement cost for Sick Industries, other than S.S.I., whose cases are pending with Board of Industrial & Financial Reconstruction.	We request you to change it to a lump sum amount of <b>10 Lakhs</b> , as 2% of estimated cost is very big amount as per RFP which would be approx. 1.6 Cr.	No Change	As per RFP.
24	E-Connect Solutions Pvt. Ltd,	33	24) Performance Security	The bidder is required to submit 2% of total bid value as performance security against the bid within the 15 days of issue of Letter of Intent and thereafter the selected bidder shall be responsible for submitting additional performance security of 3% of the amount of respective work orders issued (time to time) during the contract.	We request you to change it to a lump sum amount of <b>10 Lakhs/20 Lakhs</b> , as 2% of estimated cost is very big amount as per RFP which would be approx. 1.6 Cr.	Change in RFP	As per revised RFP
25	E-Connect Solutions Pvt. Ltd,	55	Service Level Standards/ Requirements/ Agreement	Deployment of all personnel for project. Maximum 4 weeks	Looking at the current market scenerio, we request you to change to atleast <b>8 Weeks</b> .	No Change	As per RFP.
26	In2IT Technologies Pvt Ltd	Page-33	Point 24 (B)	The bidder is required to submit 2% of total bid value as performance security against the bid within the 15 days of issue of Letter of Intent and thereafter the selected bidder shall be responsible for submitting additional performance security of 3% of the amount of respective work orders issued (time to time) during the contract.	Please reconsidered the performance security amount are to be submit 2% of total bid value by bidder ( i.e 1.6 Cr). Here it is irrespective of the value amount of work order issued and after that submitting additional performance security of 3% of the amount of respective work orders issued. Instead of this, we may consider <b>5% of performance security</b> amount of total work ordered issue to bidder.	Change in RFP	As per revised RFP
27	Panamax Infotech Ltd	12-13	3. Eligibility Criteria	The bidder should have executed/executing at least 2 large-scale e-Governance / Government transformation project in India in last five financial years (i.e. FY 2017-18, 2018-19, 2019-20, 2020-21 and 2021-22) for work order value more than Rs. 20 lac each Note:- The work order should be issued between 1st April, 2017 to 31st Mar, 2022	In reference to the past experience - WE understand that any E-governance project will be considered which is executed for Ayn Govt./PSUs in India.  Request to kindly confirm?	Clarification	Any e-Governance / Government transformation project in India.
28	Panamax Infotech Ltd	15	4. Scope of work	General Scope of Work	As per Scope of Work, We understand the bidder responsibilities is only to deploy the resources as per the education qualification and experience requirement. The bidder is not responsible for Development of any applications / any soft development milestones / any project specific milestones.  <b>Request to kindly confirm or clarify ?</b>	Clarification	Payment will be done based on performance and Service Satisfaction of Resource.

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29	ProMind Solutions Pvt. Ltd	12	3 Eligibility Criteria 1 (1)- Legal Entity	The bidder should be an IT/ITES company registered under Indian Companies Act, 1956; OR An IT/ITES partnership firm registered under Indian Partnership Act, 1932 or LLP Act, 2008 of India; OR The bidder should be an IT/ITES Proprietorship firm duly registered either under the Rajasthan Shops & Commercial Establishments Act, 1958; OR Any other Act of State/ Union, as applicable for dealing in the subject matter of procurement; (Note: A self-certified declaration regarding the non-applicability of registration to any Act should be submitted by the bidder)	<b>IT/ITES company is only eligible or manpower company providing technical manpower is also allowed.</b>	No Change	As per RFP.
30	ProMind Solutions Pvt. Ltd	12	3 Eligibility Criteria 1 (5)- Technical Capability	The bidder should have executed/executing at least 2 large-scale e-Governance / Government transformation project in India in last five financial years (i.e. FY 2017-18, 2018-19, 2019-20, 2020-21 and 2021-22) for work order value more than Rs. 20 lac each. Note:- The work order should be issued between 1st April, 2017 to 31st Mar, 2022	<b>Does Government transformation project defination include skill development.</b>	Clarification	As per scope of work.
31	Rise Tech Software Private Limited,	12	3.4 Eligibility Criteria Financial Turnover	Average annual turnover should be at least Rs. 20 Cr. in India during last three financial years i.e. for the year ending March 31, 2019, 2020 and 2021 as per audited balance sheet. Note : Turnover of hardware will not be considered for evaluation	SUGGESTION:-->Request you to kindly take is as Average turn over of Rs20 CR from IT/ITES.	No Change	As per RFP.
32	Rise Tech Software Private Limited,	12	3.5 Eligibility Criteria Technical capability	The bidder should have executed/executing at least 2 large-scale e-Governance / Government transformation project in India in last five financial years (i.e. FY 2017-18, 2018-19, 2019-20, 2020-21 and 2021-22) for work order value more than Rs. 20 lac each Note:- The work order should be issued between 1st April, 2017 to 31st Mar, 2022	SUGGESTION:-->We request you to kindly <b>demanded a single PO of value 30 Lakhs in these years.</b>	No Change	As per RFP.
33	XtraNet Technologies Private Limited	43	9) Delivery of Services	c) The Supplier/ Selected Bidder shall arrange to deliver the services/ deploy the resources at various departments and/ or their offices/ locations mentioned in the PO/ WO.	<b>Please share the location details of departments where resource to be deployed in entire Rajasthan.</b>	Clarification	Anywhere in Rajasthan as per the need of the project.
34	XtraNet Technologies Private Limited	33	24) Performance Security	b) The bidder is required to submit 2% of total bid value as performance security against the bid within the 15 days of issue of Letter of Intent and thereafter the selected bidder shall be responsible for submitting additional performance security of 3% of the amount of respective work orders issued (time to time) during the contract.	If department is already taking the 2% of total bid value as performance security so please <b>remove the clause for additional performance security of 3%</b> , because work orders which will be issued (time to time) to bidder it's a part of total bid value.	Change in RFP	As per revised RFP
35	XtraNet Technologies Private Limited	55	5. SPECIAL TERMS AND CONDITIONS OF TENDER & CONTRACT	h) Due payments shall be made promptly by the purchaser, generally within ninety (90) days after submission of an invoice or request for payment by the supplier/ selected bidder, and the purchaser has accepted it.	When bidder will generate the invoice, <b>he has to pay the respective GST in respective month</b> and if client will process the invoice in 90 days so this will increase the financial cost/investment of bidder. <b>We request to please reduce payment process time from 90 days to 30 days.</b>	No Change	As per RFP.

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36	XtraNet Technologies Private Limited	55	2) Service Level Standards/ Requirements/ Agreement	Service- Deployment of all personnel for project. Expected Service level- Maximum 4 weeks Penalty level in case of default- 20% of MMR (Excl. GST) of Non Deployed resource. Note: Penalty will be calculated on per day basis for entire duration where the service level breached. Penalty Per Resource = Delay in days* (MMR/ days in Month)*20%	The deployment time line for resources is very short and imposed Penalty is too high, we request to revise the penalty clause as under: Service- Deployment of all personnel for project. Expected Service level- <b>Maximum 8 weeks</b> Penalty level in case of default- <b>10% of MMR</b> (Excl. GST) of Non Deployed resource. Note: Penalty will be calculated on per day basis for entire duration where the service level breached. Penalty Per Resource = Delay in days* (MMR/ days in Month)*20%	No Change	As per RFP.
37	XtraNet Technologies Private Limited		General	Work award criteria	Please <b>describe how the work/% of work to be allotted to 5 empanelled vendors.</b>	Clarification	Please refer RFP Clause 5.39
38	Atishay Limited	13/18	3, Pre- Qualification Criteria Manpower Strength	Manpower Strength The bidder should have at least 200 full time employees in IT/TTES/e-Governance/ Consultancy/Service Provider/IT based project manpower services across India as on 31st Mar 2022.	Manpower Strength The bidder should have at least <b>100 nos.</b> full time employees in IT/ITES/e- Governance/Consultancy/Service Provider/IT based project manpower services across India as on 31st Mar 2022. <b>Kindly allowed 100 nos of Full time Employees instead of 200 Employees.</b>	Change in RFP	As per Revised RFP.